

AMERICAN ZETTLER, INC.

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Dear Customers,

Today, the Office of the United States Trade Representative released a list of products imported from China that will be subject to additional tariffs. The majority of the products sold by American Zettler can be found on this list. Beginning July 6, 2018, there will be an additional 25% import tariff on these products. This additional cost will be passed on as a surcharge line item rather than as a cost adder to the existing product cost. This surcharge will apply to all open orders shipped from American Zettler beginning July 9, 2018. Invoices after this date will have a second column itemizing the surcharge separately.

Please contact your Zettler Sales Coordinator with questions or for more information as to how this applies to you.

Best regards,



Todd La Londe
President
American Zettler, Inc.