

## 301 Tariff Update

Dear Customers,

Zettler has been actively monitoring the challenging situation regarding the 301 Tariffs (the additional 25% import tariff enacted on July 8<sup>th</sup>, 2018). We are pleased to announce that office of the United States Trade Representative has granted exclusions for a select group of our relay products. The details and HTS Codes of these excluded relays are shown below.

Some of you may have already noticed the 25% tariff surcharge being omitted from your invoices. In the past month plus, we have been working with our Customs Broker to implement these exclusions. As they were granted, and as our products were cleared at the ports, we removed the 25% surcharge on orders where our shipments were not tariffed. We will continue to monitor this fluid situation and update you to the best of our knowledge. The exclusions listed below were granted for a one-year period and as they expire in 2020, we may have to reimplement the surcharge when each exclusion expires.

Exclusion applies to the following relays:

- Relays rated 10A and over & with coil voltages between 0-24V ([HTS code: 8536.41.0050](#))
- Relays rated 10A and over & with coil voltages between 60-250V ([HTS code: 8536.49.0075](#))

We appreciate your continued support and business, and if you have any additional questions or concerns, please reach out to your Zettler inside sales contact.

Sincerely,



**Patrick Millett**

General Manager, American Zettler  
Vice President of Global Distribution